

**THE C.G. JUNG INSTITUTE**  
**FINANCIAL STATEMENTS AND**  
**INDEPENDENT AUDITOR'S REPORT**  
  
**FOR THE YEARS ENDED**  
**JUNE 30, 2018 AND 2017**

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of  
The C.G. Jung Institute

We audited the accompanying financial statements of The C.G. Jung Institute of San Francisco, a nonprofit California corporation (the "Institute"), which comprise the statements of financial position as of June 30, 2018 and 2017, and related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with the auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Institute as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

***Report on Summarized Comparative Information***

We have previously audited the Institute's 2017 financial statements, and our report dated December 5, 2017, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Ruckley Patcher*

October 17, 2018  
Walnut Creek, California

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO  
STATEMENTS OF FINANCIAL POSITION  
JUNE 30, 2018 AND 2017

**ASSETS**

	<u>2018</u>	<u>2017</u>
Current Assets:		
Cash and cash equivalents	\$ 105,424	\$ 435,780
Accounts receivable, net	104,134	116,904
Prepaid expenses	<u>27,307</u>	<u>38,551</u>
Total Current Assets	236,865	591,235
Non-Current Assets:		
Marketable securities (Note 3)	9,838,825	12,686,598
Property and equipment (Note 4)	<u>5,834,976</u>	<u>332,320</u>
Total Non-Current Assets	15,673,801	13,018,918
Total Assets	<u>\$ 15,910,666</u>	<u>\$ 13,610,153</u>

**LIABILITIES AND NET ASSETS**

Current Liabilities:		
Accounts payable	\$ 62,923	\$ 27,342
Deferred revenue	-	80,515
Accrued vacation	<u>61,200</u>	<u>46,802</u>
Total Current Liabilities	124,123	154,659
Net Assets:		
Unrestricted	13,668,060	7,893,948
Temporarily restricted (Note 6)	2,015,496	5,455,786
Permanently restricted endowment (Note 8)	<u>102,987</u>	<u>105,760</u>
Total Net Assets	<u>15,786,543</u>	<u>13,455,494</u>
Total Liabilities and Net Assets	<u>\$ 15,910,666</u>	<u>\$ 13,610,153</u>

The accompanying notes are an integral part of these financial statements.  
See Independent Auditor's Report.

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO  
STATEMENTS OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2018  
WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2017

	2018			2017	
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Total
Contributions:					
Contributions	\$ 147,141	\$ 2,145,373	\$ -	\$ 2,292,514	\$ 3,035,392
ARAS	7,220	-	-	7,220	7,580
Total Contributions	154,361	2,145,373	-	2,299,734	3,042,972
Revenue and Earned Income:					
Member dues	181,989	-	-	181,989	183,858
Candidate tuition	72,341	-	-	72,341	83,182
Therapy income	178,305	-	-	178,305	137,517
Course fees	152,762	-	-	152,762	71,405
Royalties	7,210	-	-	7,210	6,038
Other income	571	-	-	571	24,504
Total Revenue and Earned Income	593,178	-	-	593,178	506,504
Investments Income:					
Dividends and interest	173,244	-	5,373	178,617	280,263
Net realized gain and unrealized gain in marketable securities	435,870	-	-	435,870	624,824
Total Investments Income	609,114	-	5,373	614,487	905,087
Net assets released from restrictions	5,585,663	(5,585,663)	-	-	-
Total Contributions and Income	6,942,316	(3,440,290)	5,373	3,507,399	4,454,563
Expenses					
Program expenses	937,936	-	-	937,936	901,142
Management and general	129,488	-	8,146	137,634	119,916
Fundraising	100,780	-	-	100,780	93,113
Total Expenses	1,168,205	-	8,146	1,176,351	1,114,171
Change in Net Assets	5,774,112	(3,440,290)	(2,773)	2,331,048	3,340,392
Beginning Net Assets	7,893,948	5,455,786	105,760	13,455,494	10,115,102
Ending Net Assets	13,668,060	2,015,496	102,987	15,786,543	13,455,494

The accompanying notes are an integral part of these financial statements.  
See Independent Auditor's Report.

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO  
STATEMENTS OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2018  
WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2017

	Library	Extended Education	Membership	Clinic	Training Institute	Jung Journal	Other Programs	Program Expenses	Management and General	Fundraising	2018 Total	2017 Total
Expenses:												
Salaries, wages, benefits and payroll taxes	\$ 76,443	\$ 78,306	\$ 68,656	\$ 123,545	\$ 40,153	\$ 9,682	\$ 12,247	\$ 409,032	\$ 15,788	\$ 50,198	\$ 475,018	\$ 431,413
Professional services	14,830	20,382	14,139	48,044	9,778	14,546	22,105	143,824	21,018	300	165,142	192,493
Honorarium, editorial asst. and president fee	-	17,380	10,000	1,800	-	16,438	400	46,018	750	2,561	49,329	39,661
Bank charges	-	3,736	1,935	-	625	-	342	6,638	508	305	7,451	8,064
Insurance	4,524	7,025	804	14,356	892	226	4,933	32,760	17,127	1,016	50,903	55,912
Retirement plan	4,310	2,746	752	3,313	2,892	-	393	14,405	15,690	1,769	31,864	24,309
Information technology	3,116	-	-	-	-	319	-	3,435	26,204	-	29,639	36,476
Supplies	656	6,214	-	1,864	649	549	2,223	12,155	7,572	5,953	25,679	27,468
Copier and other equipment	1,294	2,114	1,533	2,421	925	562	1,140	9,989	1,928	434	12,351	8,978
Printing and postage	12	19,577	-	-	1,142	-	1,615	22,346	10,350	13,999	46,695	39,496
Utilities	1,327	2,167	1,571	3,668	948	576	1,169	11,426	5,378	-	16,804	19,996
IAAP dues	-	-	21,556	-	-	-	-	21,556	-	-	21,556	23,751
Conferences and meeting expenses	-	24,956	52,342	361	11,334	-	17,404	106,397	1,319	2,550	110,265	88,267
Building expense	3,703	4,121	2,987	4,719	1,803	1,095	2,223	20,651	9,068	-	29,718	25,872
Book and periodical purchases	-	-	-	-	-	-	-	7,030	-	-	7,030	6,843
Social event	-	-	-	-	3,893	-	7,707	7,707	-	19,359	27,065	4,382
Scholarship awards	-	-	-	-	-	-	8,460	12,353	-	-	12,353	20,260
Other expense	501	4,426	3,855	2,078	6,708	9,453	16,153	43,174	244	1,719	45,136	46,266
Total Expenses, Excluding Depreciation	117,745	193,151	180,131	206,168	81,740	53,446	98,514	930,897	132,941	100,163	1,164,000	1,099,907
Depreciation expense	1,606	1,359	247	2,841	865	-	124	7,040	4,693	618	12,350	14,264
Total Expenses	\$ 119,351	\$ 194,510	\$ 180,378	\$ 209,009	\$ 82,605	\$ 53,446	\$ 98,637	\$ 937,936	\$ 137,634	\$ 100,780	\$ 1,176,350	\$ 1,114,171

The accompanying notes are an integral part of these financial statements.  
See Independent Auditor's Report.

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO  
STATEMENTS OF CASH FLOWS  
JUNE 30, 2018 AND 2017

	<u>2018</u>	<u>2017</u>
<b>Operating Activities:</b>		
Change in net assets	\$ 2,331,048	\$ 3,340,392
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities		
Depreciation	12,350	14,264
Net realized and unrealized (gain)/loss on investments	(435,870)	(624,824)
Stock donations	(1,787,182)	(2,693,247)
 (Increase)/Decrease in Operating Assets		
Accounts receivable	12,770	81,047
Prepaid expenses	11,244	(12,999)
Increase/(Decrease) in Operating Liabilities		
Accounts payable	35,582	14,909
Deferred revenue	(80,515)	80,515
Accrued liabilities	<u>14,398</u>	<u>11,611</u>
Net Cash Provided by/(used in) Operating Activities	113,825	211,668
 <b>Investing Activities:</b>		
Jung relocation related expenses (asset holding account)	(5,515,006)	(46,169)
Purchases of investments	(6,582,829)	(2,386,945)
Sales of investments	<u>11,653,654</u>	<u>2,478,638</u>
Net Cash Provided by/(used in) Investing Activities	<u>(444,181)</u>	<u>45,524</u>
 Net Increase/(Decrease) in Cash and Cash Equivalents	(330,356)	257,192
 Cash and Cash Equivalents - Beginning of Year	<u>435,780</u>	<u>178,588</u>
 Cash and Cash Equivalents - End of Year	<u>\$ 105,424</u>	<u>\$ 435,780</u>

The accompanying notes are an integral part of these financial statements.  
See Independent Auditor's Report.

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017

Note 1 Organization:

The C.G. Jung Institute of San Francisco (the "Institute") was founded to advance a viewpoint vital to the conscious, ethical practice and utilization of analytical psychology and to disseminate knowledge central to that end. The Institute trains psychotherapists to become Jungian analysts and maintains a collegial society to provide continuing education and ethical review for member analysts. It offers education and information to other professionals and the general public and promotes research about Jungian analysis and psychotherapy.

The Institute maintains the Virginia Allan Detloff Library and the Archive for Research in Archetypal Symbolism (ARAS) as educational resources. ARAS maintains an extensive library of slides, reproductions of slides and reproductions of art objects having symbolic cross-cultural significance. No dollar amounts have been included for the ARAS collection since a value for it cannot be established.

The Institute operates the James Goodrich Whitney clinic to provide access to Jungian psychotherapy to those who are unable to afford the cost of private treatment.

Note 2 Summary of Significant Accounting Policies:

Basis of accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

Financial statement presentation

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed stipulations. Accordingly, net assets of the Institute and changes therein are classified and reported as follows:

Unrestricted net assets—Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets—Net assets subject to donor-imposed stipulations that may or will be met, by the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Permanently restricted net assets—Net assets subject to donor or board-imposed stipulations that they be maintained permanently by the Institute. Generally, the donors of these assets permit the Institute to use all or part of the income earned, if any, on any related investments for unrestricted purposes.

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles.

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017

Note 2 Summary of Significant Accounting Policies (continued):

Cash equivalents

For purposes of the statement of cash flows, the Institute considers all unrestricted cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

Tax-exempt status

The Institute is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and Section 23701(d) of the California Revenue and Taxation Code. The Institute is subject to routine audits by taxing jurisdictions; however, currently, there are no audits in progress. The Institute is no longer subject to income tax examination for years prior to 2011. The Institute has no uncertain tax positions as of June 30, 2018 and 2017.

Property and equipment

The Institute capitalizes property and equipment with a cost of over \$5,000 and an estimated life of three years or more. Property and equipment are stated at cost and are being depreciated using the straight-line method over their estimated useful lives, which range from 5 to 40 years. Minor renewals or replacements and maintenance and repairs are expensed. Major replacements and improvements are capitalized.

Contributions

Contributions, including unconditional promises to give, are recorded as made. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give due in the next year are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reported at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are to be received.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

In-kind contributions

The Institute records various types of in-kind contributions. Contributed services are recognized at fair value if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair value when received. The amounts reflected in the accompanying financial statements as in-kind contributions are offset by like amounts included in expenses or additions to property and equipment.

The Institute's clinical program is operated by unpaid volunteers. The value of the contributed time is not reflected in the accompanying financial statements.

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017

Note 2 Summary of Significant Accounting Policies (continued):

Accounts receivable

Accounts receivable are stated at unpaid balances, less an allowance for doubtful accounts. The Institute provides for losses on accounts receivable using the allowance method. The allowance is based on experience, third-party contracts, and other circumstances, which may affect the ability of patients to meet their obligations. Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms. It is the Institute's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected. For the years ended June 30, 2018 and 2017, allowance for doubtful accounts totaled \$4,100 and \$4,100, respectively.

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values based on quoted prices in active markets (all Level 1 measurements) in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

Reclassifications

Certain 2018 balances have been reclassified to conform with 2017 presentation. These reclassifications have no impact on changes in net assets.

Note 3 Fair Value Measurements:

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, provides the framework for measuring fair value. That framework provides a fair value hierarchy that provides the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

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Level 1	Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the plan has the ability to access.
Level 2	Inputs to the valuation methodology include: <ul style="list-style-type: none"><li>• Quoted prices for similar assets or liabilities in active markets;</li><li>• Quoted prices for identical or similar assets or liabilities in inactive markets;</li><li>• Inputs other than quoted prices that are observable for the asset or liability;</li><li>• Inputs that are derived principally from or corroborated by observable market data by correlation or other means.</li></ul>
	<ul style="list-style-type: none"><li>• If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.</li></ul>

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017

Note 3 Fair Value Measurements (continued):

Level 3 Inputs to the valuation methodology include:

- Valuation methodology is unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following table sets forth by level, within the fair value hierarchy, the Institute's assets at fair value as of June 30, 2018 and 2017:

	June 30, 2018			
	Cost	Level 1	Level 2 and 3	Total
Equity Securities	\$ 3,164,804	\$ 4,886,141	\$ -	\$ 4,886,141
Mutual Funds	848,957	848,957	-	848,957
Certificates of Deposit	500,000	498,355	-	498,355
Government Bonds	1,291,761	1,295,648	-	1,295,648
Corporate Bonds	2,361,832	2,309,724	-	2,309,724
Total Investments	\$ 8,167,353	\$ 9,838,825	\$ -	\$ 9,838,825
	June 30, 2017			
	Cost	Level 1	Level 2 and 3	Total
Equity Securities	\$ 4,958,965	\$ 7,403,693	\$ -	\$ 7,403,693
Certificates of Deposit	1,650,000	1,651,037	-	1,651,037
Government Bonds	549,522	546,822	-	546,822
Corporate Bonds	3,092,333	3,085,046	-	3,085,046
Total Investments	\$10,250,820	\$12,686,598	\$ -	\$12,686,598

The Institute paid investment management fees totaling \$69,762 and \$54,378 for the years ended June 30, 2018 and 2017, respectively.

Methodology Used to Determine Fair Value of Investments

*Level 1 Investments* – Quoted market price.

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO  
NOTES TO FINANCIAL STATEMENTS  
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Note 3 Fair Value Measurements (continued):

Although the Institute believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Note 4 Property and Equipment:

Property and equipment consisted of the following as of June 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Land	\$ 3,573,800	\$ 76,800
Improvements	2,346,843	455,754
Furniture and Equipment	<u>64,714</u>	<u>64,714</u>
Total, Gross	5,985,357	597,268
Less: Accumulated Depreciation	<u>(422,400)</u>	<u>(410,050)</u>
Institute Relocation	<u>272,019</u>	<u>145,102</u>
Total, Net	<u>\$ 5,834,976</u>	<u>\$ 332,320</u>

Depreciation expense for the years ended June 30, 2018 and 2017 was \$12,350 and \$14,264, respectively.

Note 5 Risk and Uncertainties:

The Institute maintains cash and investment balances at various financial institutions. Cash accounts at each bank are insured by the Federal Deposit Insurance Corporation (FDIC) for up to \$250,000. Throughout the year, the cash balances exceeded the FDIC insured limits. The Institute has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk to cash for the years ended June 30, 2018 and 2017.

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017

Note 6 Temporarily Restricted Assets:

Temporarily restricted net assets consisted of the following for the year ended June 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Ayer Fund	\$ 27,579	\$ 28,210
Bradway - Child Fund	40,386	40,386
Bradway - Archive	5,229	5,554
SF Foundation	20,000	21,265
East Bay Foundation	54,277	70,000
Brickyard (Various)	45,487	47,762
Clinic	-	1,445,871
Library	10,400	-
Detloff Fund	912	915
Building Fund	1,677,609	3,648,660
International Student	38,793	43,693
Van Loben Sels	<u>94,825</u>	<u>103,470</u>
Total	<u>\$ 2,015,496</u>	<u>\$ 5,455,786</u>

Note 7 Retirement Plan:

The Institute adopted a 403(b) retirement plan (the "Plan"). The Institute's contribution to the plan is six percent of annual compensation for each participant, or ten percent if matched by the employee. Certain employees are presently covered by the retirement Plan. Funding is made on a monthly basis. Employer contributions to the Plan totaled \$31,864 and \$24,309 for the years ended June 30, 2018 and 2017, respectively.

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017

Note 8 Endowment:

On July 1, 1990, a donor established the Friends of the ARAS endowment fund in honor of Joseph L. Henderson.

**Interpretation of Relevant Law**

The Board of Directors of the Institute has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the Institute classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. In accordance with SPMIFA, the Institute considers the following factors in making a determination to appropriate or accumulate endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Institute and the endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Institute.
- (7) The investment policies of the Institute.

**Return Objectives and Risk Parameters**

The Institute is in the process of adopting formal investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Institute must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, the endowment assets are invested assuming a conservative level of investment risk.

**Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Institute relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Institute targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

THE C.G. JUNG INSTITUTE OF SAN FRANCISCO  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017

Note 8 Endowment (continued):

Listed below is a summary of the endowment activity for the years ended June 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Endowment Net Assets, Beginning of Year	\$ 105,760	\$ 105,890
Contributions	-	-
Investment Income	5,373	6,352
Expenditures	(8,146)	(6,482)
Transfers	<u>-</u>	<u>-</u>
Endowment Net Assets, End of Year	<u>\$ 102,987</u>	<u>\$ 105,760</u>

Note 9 Jung Institute Relocation:

The Board approved the relocation of the Jung Institute to a site to be determined. The Institute has incurred various expenses in connection with relocation efforts. For the years ended June 30, 2018 and 2017, expenses associated with the relocation efforts totaled \$272,019 and \$145,102, respectively. These fees were capitalized and will be depreciated upon completion of the relocation. Of these expenses, \$33,334 was paid to a consultant to oversee the identification, acquisition and the relocation of the Institute. The consultant overseeing the relocation is also a non-voting member of the finance committee, a related party.

Note 10 Subsequent Events:

Management has evaluated the impact of subsequent events through October 17, 2018, the date the financial statements were available to be issued. Management has not identified any subsequent events that would require and adjustment to the financial statements or disclosure as required under generally accepted accounting principles.